

**CORSO DI PERFEZIONAMENTO IN  
«SECURITY MANAGER»  
CORSO DI FORMAZIONE IN  
«PROFESSIONISTA DELLA SECURITY»**



**12 FEBBRAIO 2022  
GIOVANNI D'ALASCIO**

**Raccolta, analisi e sistematizzazione di dati per la  
tutela e la competitività dell'Organizzazione.**

Le tecnologie a supporto  
dell'Homeland security

# Dall'informazione all'Intelligence

## Key terms

### Informazione

- Conoscenza in forma grezza

### Intelligence

- Informazioni che possono essere comprese
- Informazioni con valore aggiunto
- Informazioni che sono state valutate nel contesto della loro fonte e affidabilità

### Analisi (di informazioni o intelligence)

- La risoluzione o la separazione di una cosa nelle sue parti componenti
- Accertamento delle parti
- Risalire alla fonte delle cose per scoprirne i principi generali
- Dichiarazione dei risultati del processo

# Analizzare le informazioni

## Processo in fasi

- Qual è esattamente il problema: quale decisione dobbiamo prendere e perché è importante?
- Quali informazioni abbiamo già o potremmo ragionevolmente ottenere che potrebbero essere rilevanti al problema in mano. Dov'è/come possiamo ottenerlo?
- Quale significato possiamo estrarre dalle informazioni: cosa ci dice di quello che sta succedendo?
- C'è solo una possibile spiegazione o ci sono altre alternative o opzioni. Sono alcune più probabili di altre?
- In che modo queste influiscono sulla decisione che dobbiamo prendere, alcune opzioni sono potenzialmente migliori di altre: alcune comportano un rischio maggiore di successo e/o fallimento?
- Siamo pronti ad agire con un ragionevole livello di fiducia o dovremmo disporre prima di maggiori informazioni? In tal caso, di cos'altro abbiamo bisogno e dove/come possiamo ottenerlo?

# Analizzare le informazioni

Portando questo processo sotto il nostro controllo cosciente, possiamo monitorarlo, svilupparlo e migliorarlo e sottoporlo a controlli di qualità che possono essere piuttosto complessi.

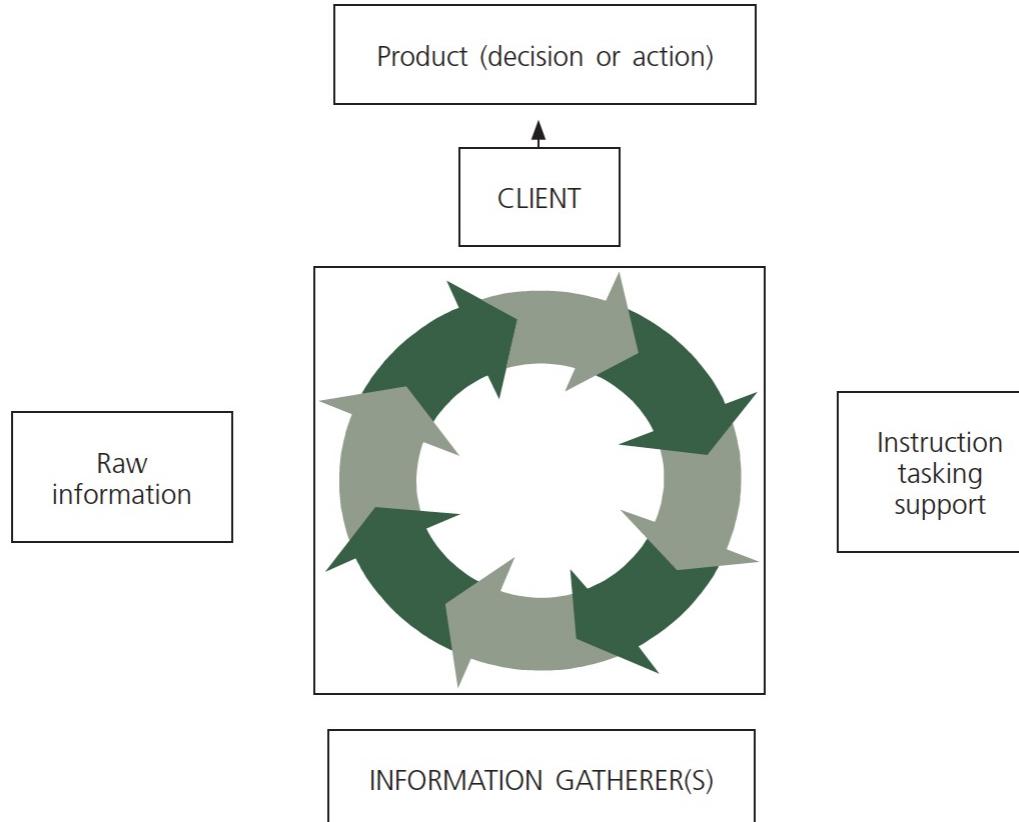
Lo sviluppo della consapevolezza è l'abilità fondamentale.

I vantaggi pratici dello sviluppo nell'individuo delle capacità analitiche sono molti, riassunti come segue

## ANALYSIS GOES BEYOND THE FACTS

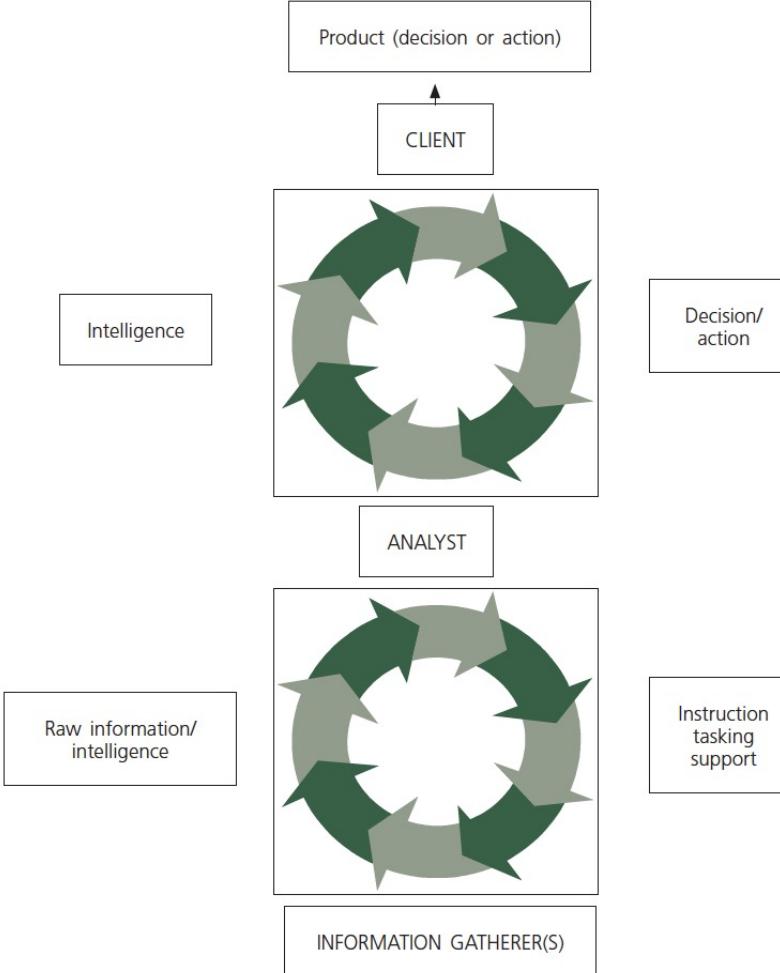
- It can tell you how good (or poor) your information/intelligence is
- It can tell you things you didn't know before
- It can tell you what you need to know to understand a situation
- It can tell you where to look further
- It can help you to communicate your understanding to others

# Basic tasking model



PARTIAL UNDERSTANDING MUST INCORPORATE A DEGREE OF MISUNDERSTANDING.  
MISUNDERSTANDING LEADS TO POOR CONCLUSIONS.

# Developed tasking model



Necessità di una fase intermedia (analyst), dove la maggior parte delle informazioni devono essere raccolte, registrate, valutate ed esaminate, per interpretarne ed estrarre il significato intrinseco e contestuale, prima che il risultato raggiunga definitivamente al cliente.

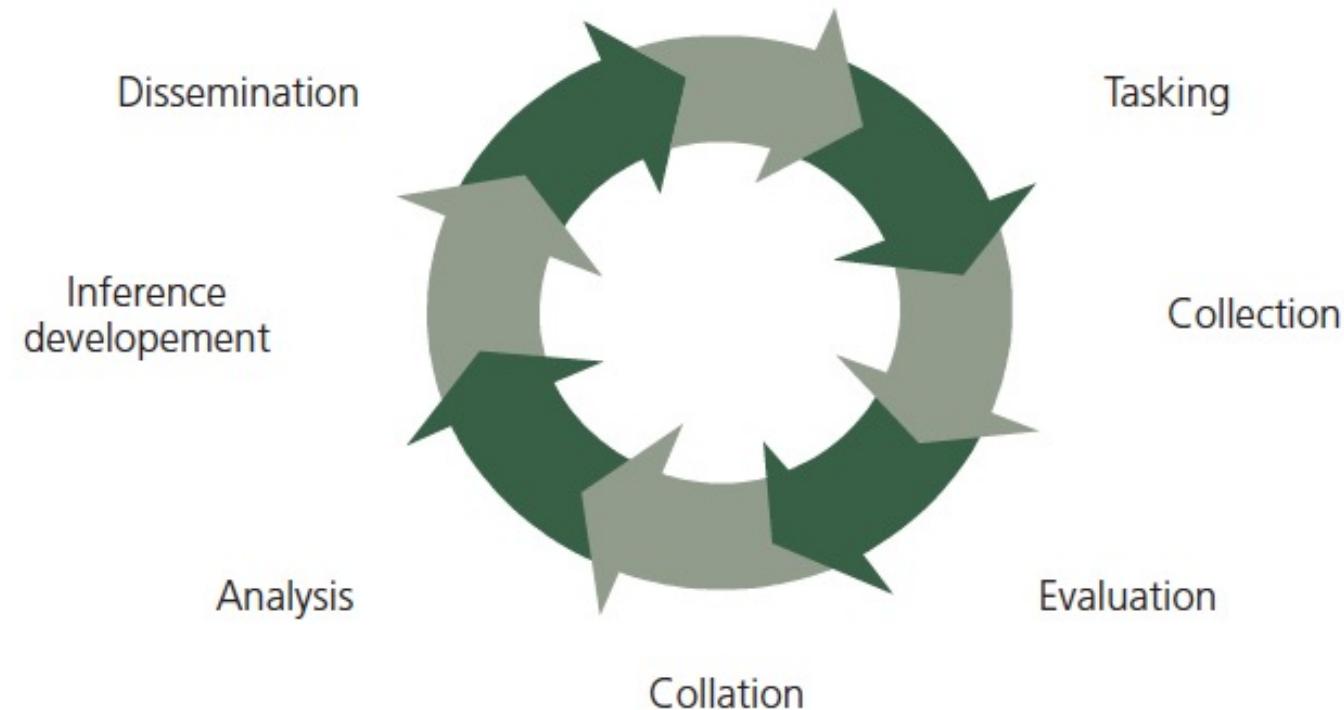
Questa è l'origine della figura dell'analista

# Intelligence knowledge designed for action

*Strategic intelligence:* Focuses on the long-term aims of law enforcement agencies. It typically reviews current and emerging trends changes in the crime environment, threats to public safety and order, opportunities for controlling action and the development of counter programmes and likely avenues for change to policies, programmes and legislation.

*Operational intelligence:* Typically provides an investigative team with hypotheses and inferences concerning specific elements of illegal operations of any sort. These will include hypotheses and inferences about specific criminal networks, individuals or groups involved in unlawful activities, discussing their methods, capabilities, vulnerabilities, limitations and intentions that could be used for effective law enforcement action.

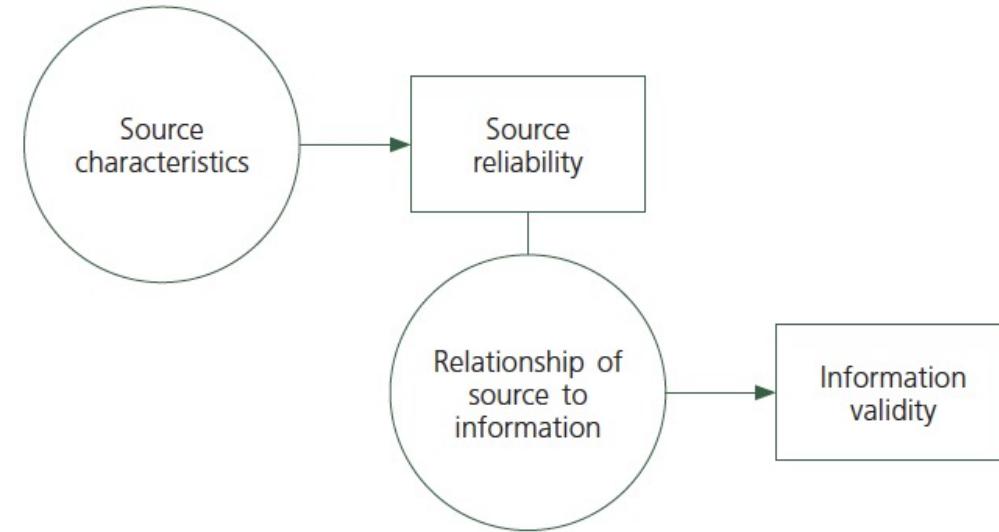
# Information + Evaluation = Intelligence



# Data integration

- ✓ **Link charting**
  - *relationships among entities featuring in the investigation*
- ✓ **Event charting**
  - *chronological relationships among entities or sequences of events*
- ✓ **Commodity flow charting**
  - *to explore the movement of money, narcotics, stolen goods or other commodities*
- ✓ **Activity charting**
  - *to identify activities involved in a criminal operation*
- ✓ **Financial profiling**
  - *to identify concealed income of individuals or business entities and to identify indicators of economic crime*
- ✓ **Frequency charting**
  - *to organize, summarize and interpret quantitative information*
- ✓ **Data correlation**
  - *to illustrate relationships between different variables*

# Processo di valutazione



Three fundamental principles apply to evaluation:

1. It must not be influenced by personal feelings but be based on professional judgement.
2. Evaluation of the source must be made separately to the information.
3. It must be carried out as close to the source as possible.

# Processo di valutazione

## Percezione del contesto

Il processo di percezione collega le persone al loro ambiente ed è fondamentale per una comprensione accurata del mondo che ci circonda.

Un'analisi accurata d'intelligence richiede una percezione accurata.

Key individual or individuals - WHO?

Criminal activities - WHAT?

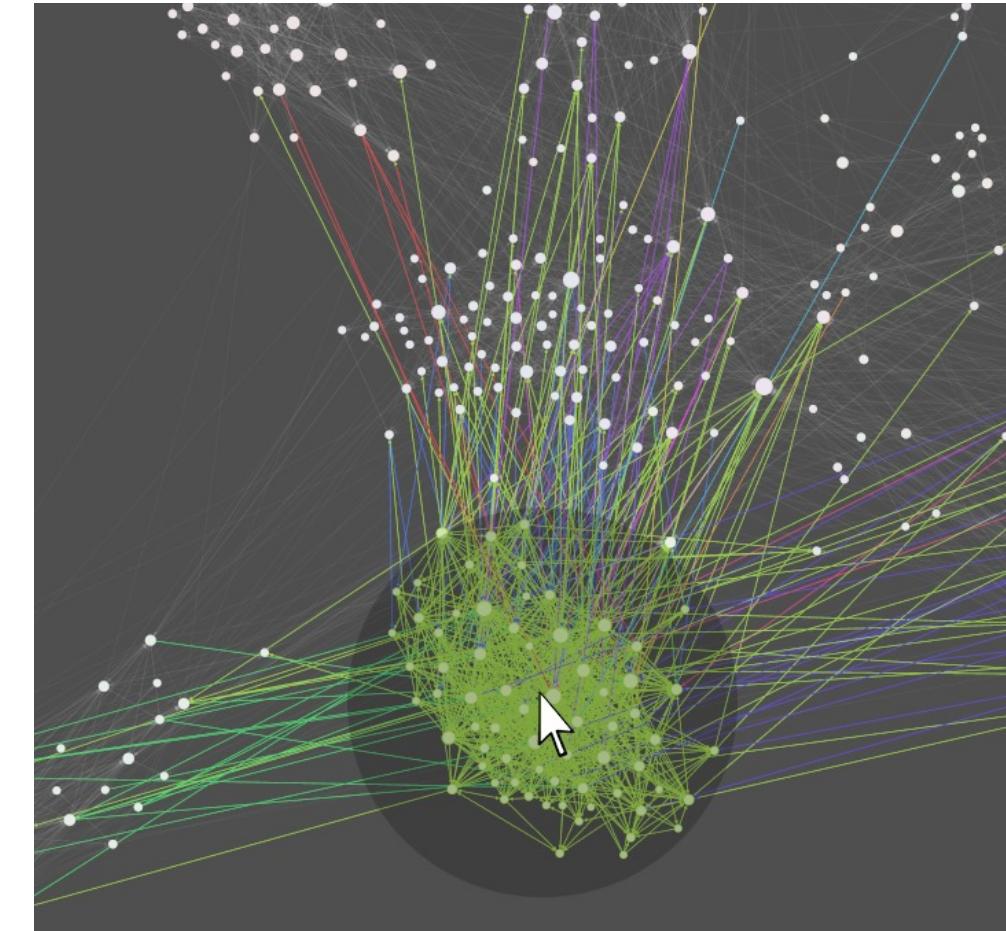
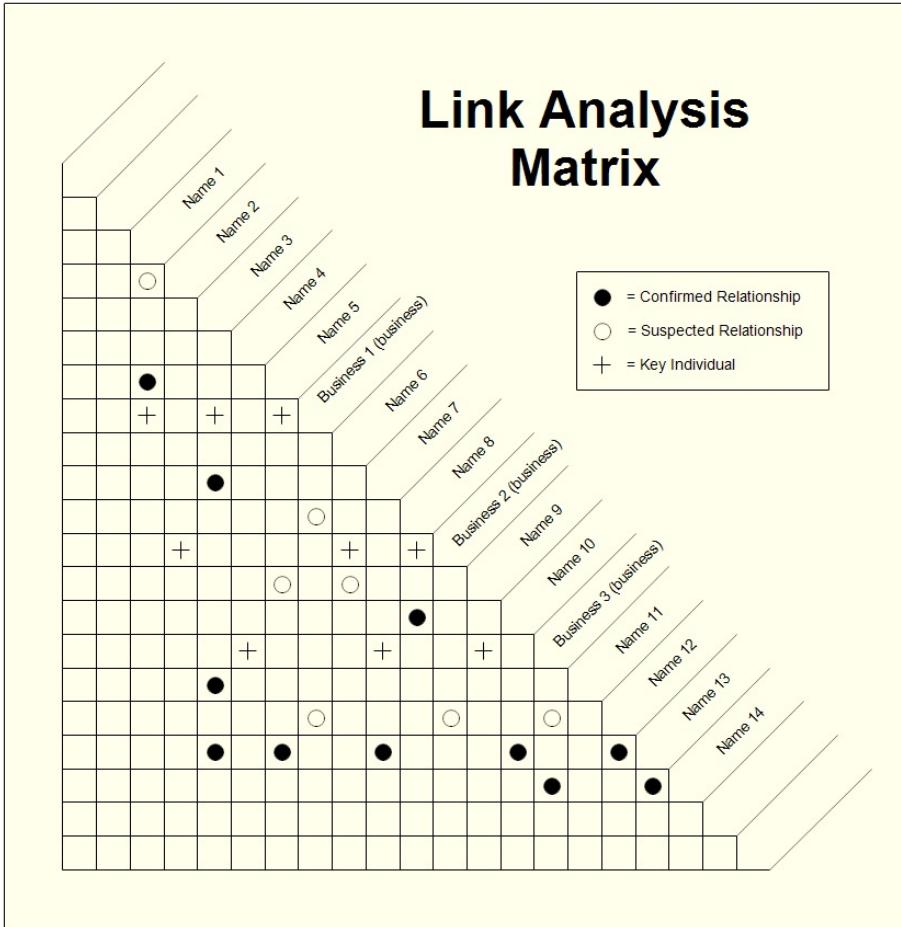
Geographical scope - WHERE?

Motive - WHY?

Time-frame - WHEN?

Method of operation - HOW?

# Association matrix



# Percezione e realtà

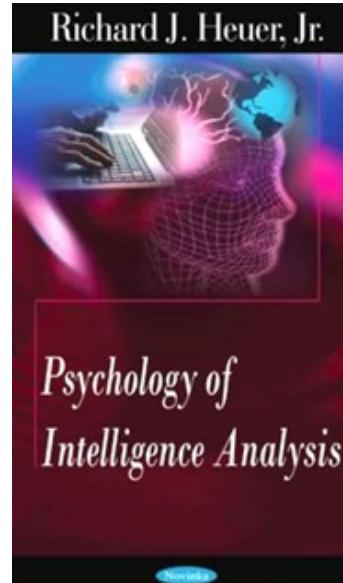
## Bias cognitivi

- **Processo passivo:** i nostri sensi vengono colpiti dagli eventi e ne interpretano soggettivamente la dimensione, mediante interferenza
- **Processo attivo:** registrare un evento consapevolmente



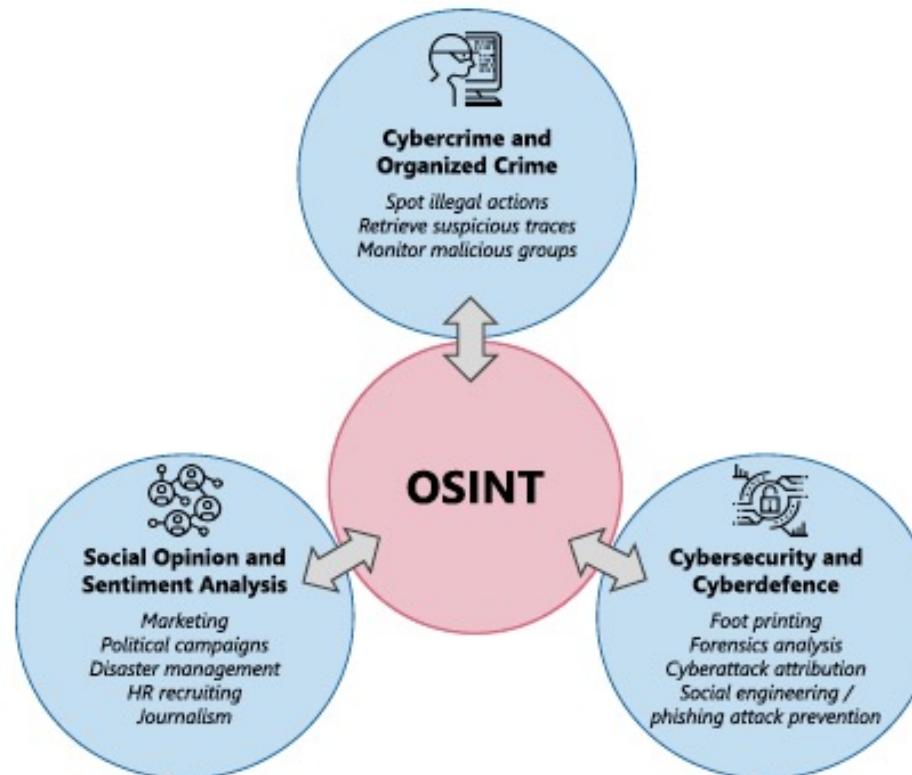
# Percezione e realtà

**Le impressioni resistono ai cambiamenti**



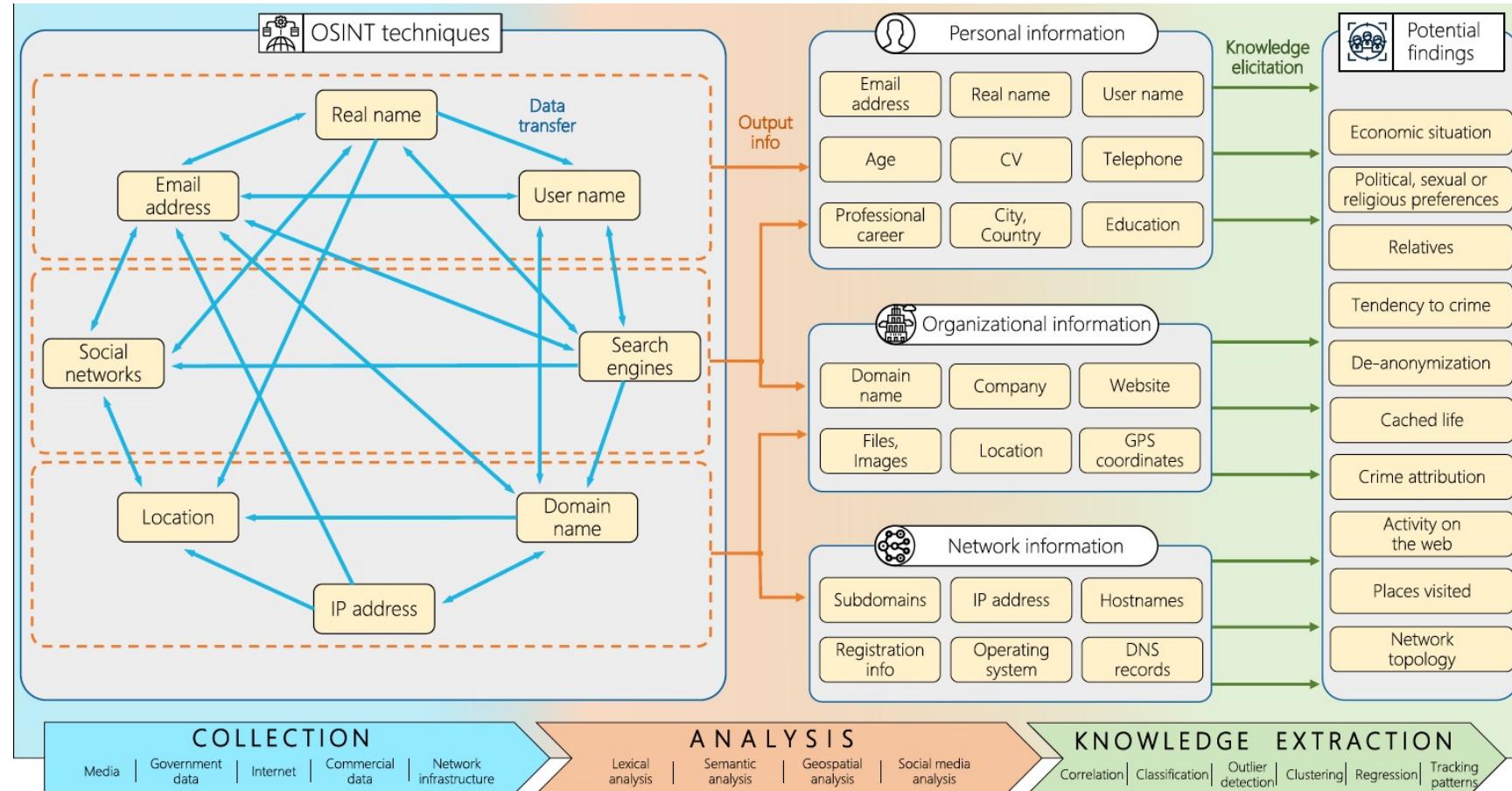
*Psychology of  
Intelligence Analysis*

# Open Source Intelligence

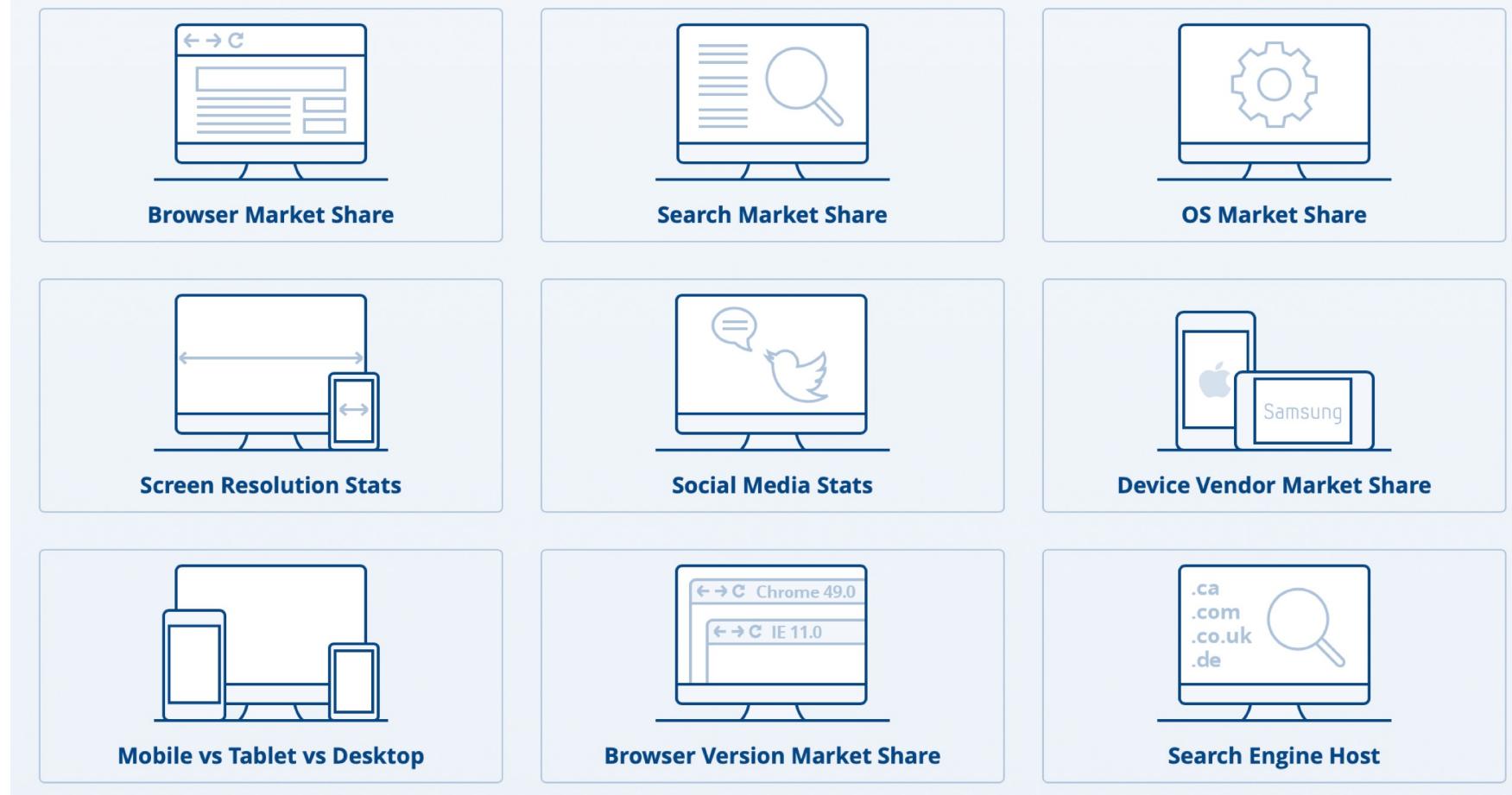


Pros ✓	Cons ✗
Huge amount of available information	Complexity of data management
High capacity of computing	Unstructured information
Big data and machine learning	Misinformation
Complementary types of data	Data sources reliability
Flexible purpose and wide scope	Strong ethical/legal considerations

# Open Source Intelligence



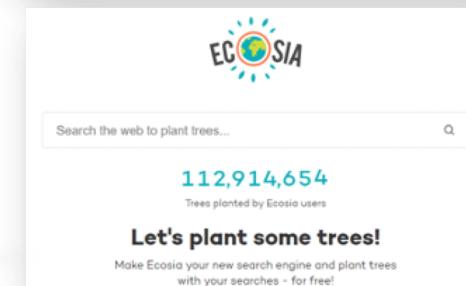
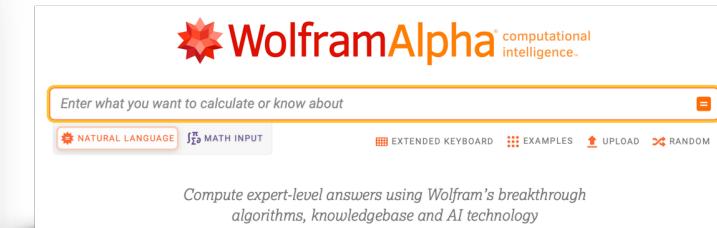
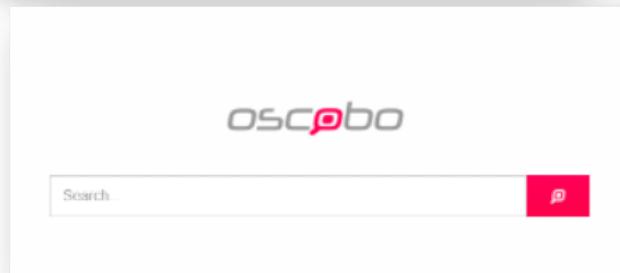
# Statistics



# Desktop SEM



# Search Engines



# Metamotori

**Interfaccia informatica che svolge la sua interrogazione su più motori di ricerca contemporaneamente**

100SearchEngines <https://www.100searchengines.com>

SearchAll <https://www.searchall.net>

All-in-One <http://all-io.net>

SonicRun <http://www.sonicrun.com>

Weboasis <https://weboas.is/>

Etools <http://www.etools.ch>

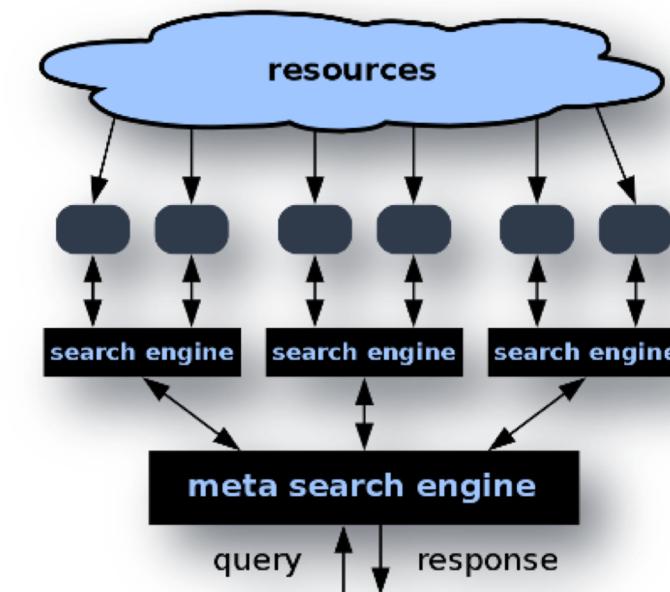
Zapmeta <http://www.zapmeta.com>

FaganFinder <https://www.faganfinder.com>

The Lookup <http://the-lookup.com>

Search <https://search-it.netlify.app>

DADgogo <http://dadgogo.com>



# Motori decentralizzati

## Utilizzo della tecnologia del registro distribuito – blockchain

Almonit <http://almonit.eth.link>

IPFS Search <https://ipfs-search.com>

Presearch <https://presearch.org>

Susper <https://susper.com>

Yacy <https://yacy.net>

- controllo dell'utilizzo e condivisione delle informazioni
- protezione informazioni consumatori
- piattaforma decentralizzata
- ecosistema che consente agli utenti di trarre potenzialmente profitto dalle ricerche
- matching appropriato

- intitle
- allintitle
- inurl
- allinurl
- filetype
- intext
- allintext
- text
- site
- book
- movie
- inanchor
- numrange
- daterange
- author
- group
- insubject
- msgid
- site
- weather
- phonebook
- link

# Google Advanced Search

## Google Hacking

Uses advanced search operators (Google Dorks) to find juicy information about target websites



# Social Media Intelligence

**Tecnica di ricerca di informazioni tramite il monitoraggio e l'analisi dei contenuti scambiati attraverso i Social Media**

- Informazioni crowd-sourced
- Supporto decision-making process
- Aspetti etici e GDPR



# Social Media search and monitoring

Tool	Link
AIDR	<a href="http://aidr.qcri.org/">http://aidr.qcri.org/</a>
buzzglobe	<a href="https://buzzglobe.com/">https://buzzglobe.com/</a>
CrowdTangle	<a href="https://www.crowdtangle.com">https://www.crowdtangle.com</a>
Evolve Social Search	<a href="https://bonobos.github.io/evolve-social-search/">https://bonobos.github.io/evolve-social-search/</a>
Isearchsocial	<a href="https://isearchsocial.com">https://isearchsocial.com</a>
Spyderfoot	<a href="https://www.spiderfoot.net">https://www.spiderfoot.net</a>
SocialPath	<a href="https://github.com/woj-ciech/SocialPath">https://github.com/woj-ciech/SocialPath</a>
UVRX	<a href="http://www.uvrx.com/social.html">http://www.uvrx.com/social.html</a>
Data visualization	<a href="https://osintcombine.tools">https://osintcombine.tools</a> <a href="https://gephi.org">https://gephi.org</a>
TweetBeaver	<a href="https://tweetbeaver.com/index.php">https://tweetbeaver.com/index.php</a>

# Hashtag

A word or phrase preceded by a hash sign # that classifies or categorizes the accompanying text.

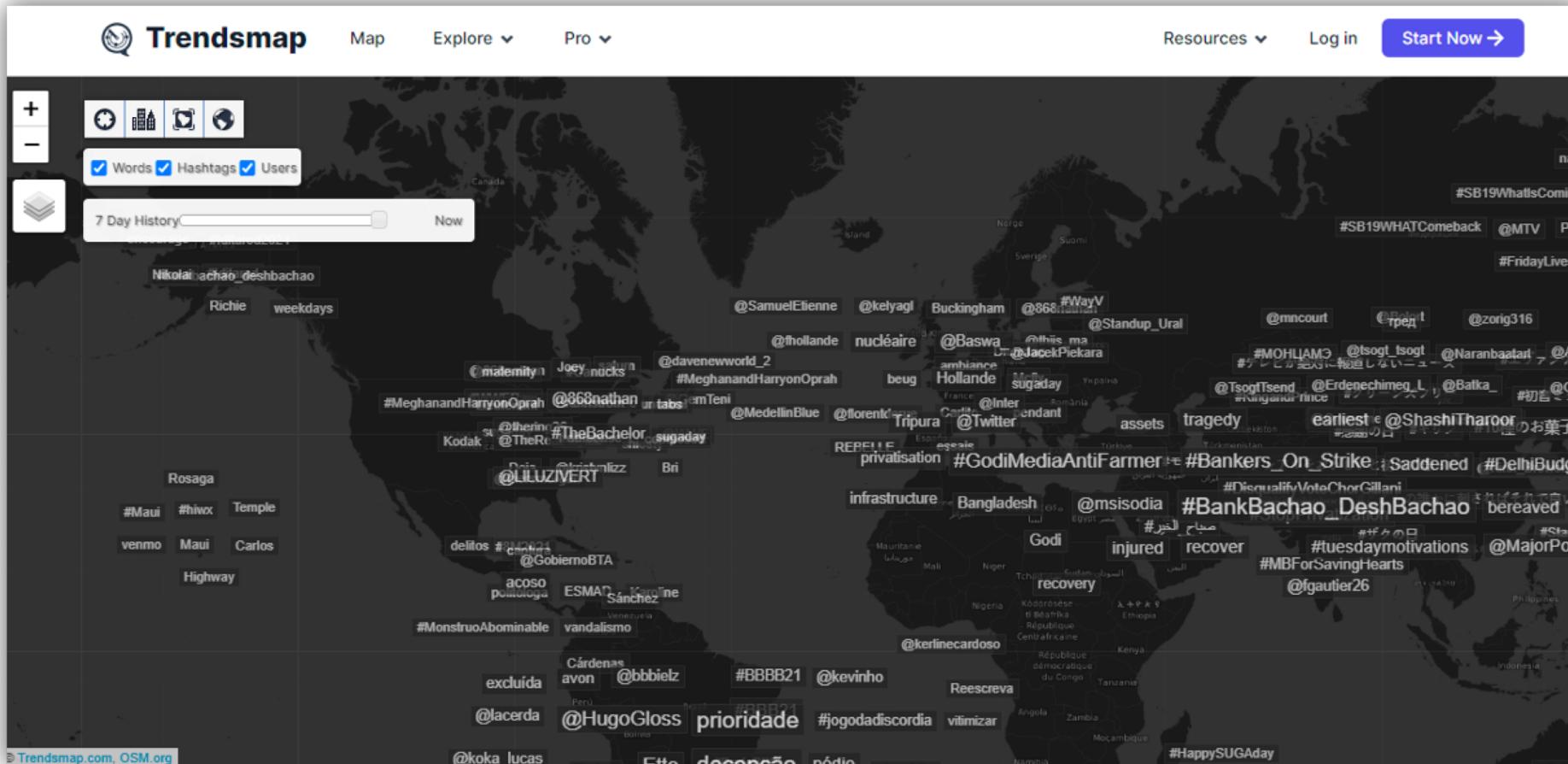
# è usato per indicizzare parole chiave o argomenti e per essere dunque individuato

Need to be there for a reason

5W+H

Tool	Link
All Hashtag	<a href="https://www.all-hashtag.com">https://www.all-hashtag.com</a>
Best Hashtags	<a href="http://best-hashtags.com">http://best-hashtags.com</a>
Display Purposes	<a href="https://displaypurposes.com">https://displaypurposes.com</a>
Hashtag Directory	<a href="https://www.thehashtagdirectory.com">https://www.thehashtagdirectory.com</a>
Hashtag Hub	<a href="https://hashtaghub.herokuapp.com">https://hashtaghub.herokuapp.com</a>
Hashtatit	<a href="https://www.hashatit.com">https://www.hashatit.com</a>
#onemilliontweetmap	<a href="https://onemilliontweetmap.com">https://onemilliontweetmap.com</a>
SMAT Streamlit	<a href="https://www.smat-app.com">https://www.smat-app.com</a>
Social Bearing	<a href="https://www.socialbearing.com">https://www.socialbearing.com</a>
Tagdef	<a href="https://tagdef.com/it/">https://tagdef.com/it/</a>
TagsFinder	<a href="https://www.tagsfinder.com/it-it/">https://www.tagsfinder.com/it-it/</a>
Twubs	<a href="https://twubs.com">https://twubs.com</a>

# Twitter Trendsmap



# Hashtag analysis

The screenshot shows a Twitter search interface for the hashtag #biocarburanti. The left sidebar includes sections for Lists (All Lists selected), Searches (All Searches selected, showing results for #biocarburanti), Geolocation, Exclusions, and Loading. A 'Sign in with Twitter' button is also present. The main area displays a feed of tweets from users like unem, stefano.meloni, and rinnovabili.it. The right sidebar contains settings for Speed, Font size, Language, Retweets, Text Size, and modes like Full Width Mode and Presentation Mode. It also includes an About section with links to RSS, contacts (@twfall, @jalada), and email, along with a 'Donate' button.

Lists

All Lists

Add

Searches

All Searches

#biocarburanti

Add

Geolocation

Exclusions

Loading...

Sign in with Twitter

Hide Panels - Clear Page - Resume Tweets - Link here

Empty Queue Paused: 0 New Tweet

unem @unem\_it  
Serca Penergia non c'è vita. Così @masedchi apre il convegno @uni su #biocarburanti ed #economia circolare. Un primo... [twitter.com/web/status/1...](#)  
Retweeted by Lupo Pelle

unem @unem\_it  
Serca Penergia non c'è vita. Così @masedchi apre il convegno @uni su #biocarburanti ed #economia circolare. Un primo... [twitter.com/web/status/1...](#)

stefano.meloni @stefanomeloni12  
Nel periodo in cui la transizione energetica è diventata una sfida globale, @uni si fa promotore di un confronto al... [twitter.com/web/status/1...](#)  
Retweeted by Lamberto dolci

stefano.meloni @stefanomeloni12  
Nel periodo in cui la transizione energetica è diventata una sfida globale, @uni si fa promotore di un confronto al... [twitter.com/web/status/1...](#)

rinnovabili.it @rinnovabilit  
Incentivi chimostano e #biocarburanti avanzati, cosa cambia nelle procedure? A rispondere è il @GSErinnovabili pu... [twitter.com/web/status/1...](#)

unem @unem\_it  
Domani siamo a "Smart Mobility e Biofuel: un esempio di economia circolare" @uni. Confronto su #biocarburanti come... [twitter.com/web/status/1...](#)  
Retweeted by Marco Cicerelli

unem @unem\_it  
Domani siamo a "Smart Mobility e Biofuel: un esempio di economia circolare" @uni. Confronto su #biocarburanti come... [twitter.com/web/status/1...](#)

Settings

Speed Default

Font size Default

Language English

Retweets Show

Text Size Default

Full Width Mode

Presentation Mode

Forget my Settings

About

About

Questions

Privacy Policy

Links

Like RSS? Try Rivered

Contacts

@twfall

@jalada

Email

Donate

# Twitter Visualization



# Fact vs. Fiction

**Misinformation** (mis-, meaning wrong or mistaken)

“false informazioni che vengono diffuse, indipendentemente dall'intento di fuorviare.”

**Disinformation** (dis-, reversal or negative instance of the word that follows)

“informazioni false o fuorvianti che vengono diffuse deliberatamente per ingannare.”

Intenzione di ingannare

<https://www.state.gov/disarming-disinformation/>

# Start.me



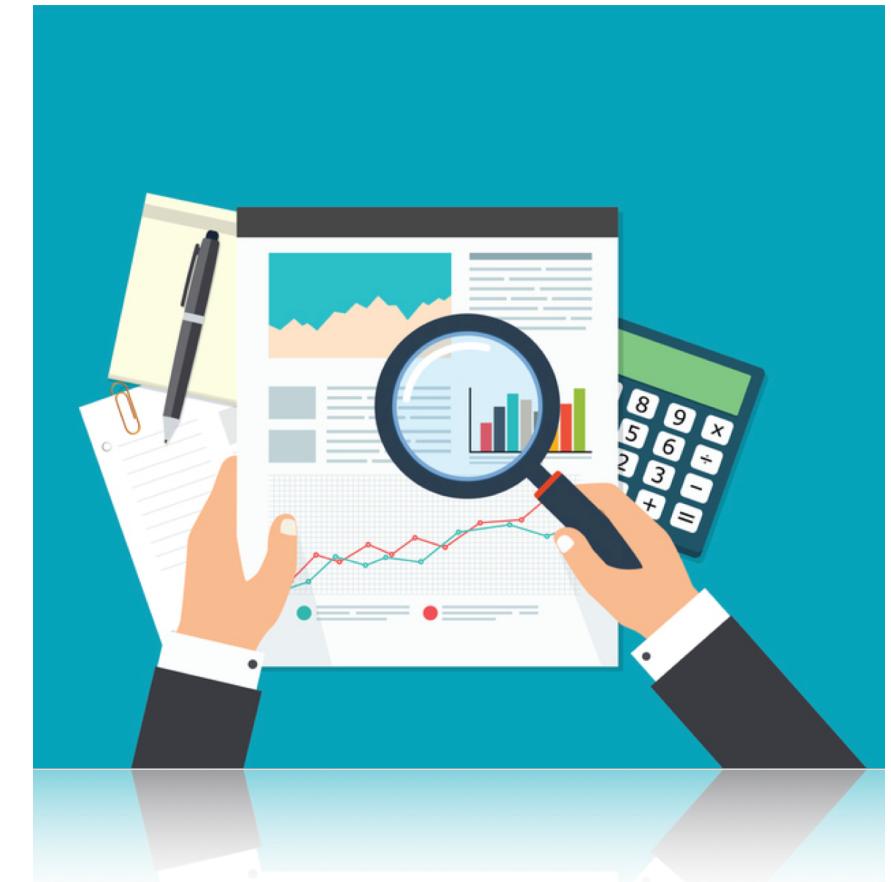
# Data Collation and Data Processing Tools

Tool	Link
Atavi	<a href="https://atavi.com">https://atavi.com</a>
Bookmark OS	<a href="https://bookmarkos.com">https://bookmarkos.com</a>
Clipix	<a href="https://www.clipix.com">https://www.clipix.com</a>
eLink	<a href="https://elink.io/dashboard">https://elink.io/dashboard</a>
Email This	<a href="https://www.emailthis.me/">https://www.emailthis.me/</a>
FAVable	<a href="https://www.favable.com">https://www.favable.com</a>
Flipboard	<a href="https://flipboard.com">https://flipboard.com</a>
Zotero	<a href="https://www.zotero.org">https://www.zotero.org</a>
Zulu	<a href="https://tryzulu.com">https://tryzulu.com</a>

# Business Information

Aleph  
AllStocksLink  
Biznar  
Bizstats Uk  
Bizstats  
Bureau Van Dijk  
Buzzfile  
Cedar Rose  
Comparably  
CompeteShark  
Corporate Information

<https://aleph.occrp.org>  
<http://www.allstocks.com/links>  
<https://biznar.com>  
<https://www.bizstats.co.uk>  
<http://www.bizstats.com>  
<http://www.bvdinfo.com>  
<https://www.buzzfile.com/Home/Basic>  
<https://www.cedar-rose.com>  
<https://www.comparably.com>  
<https://competeshark.com>  
<https://www.corporateinformation.com>



# Business Information

Corporation Wiki  
CorpWatch  
Crunchbase  
Dun & Bradstreet  
Euromonitor  
Factiva  
GuideStar  
Infobel  
National US Corp Dir.  
Owler  
Plunkett Research

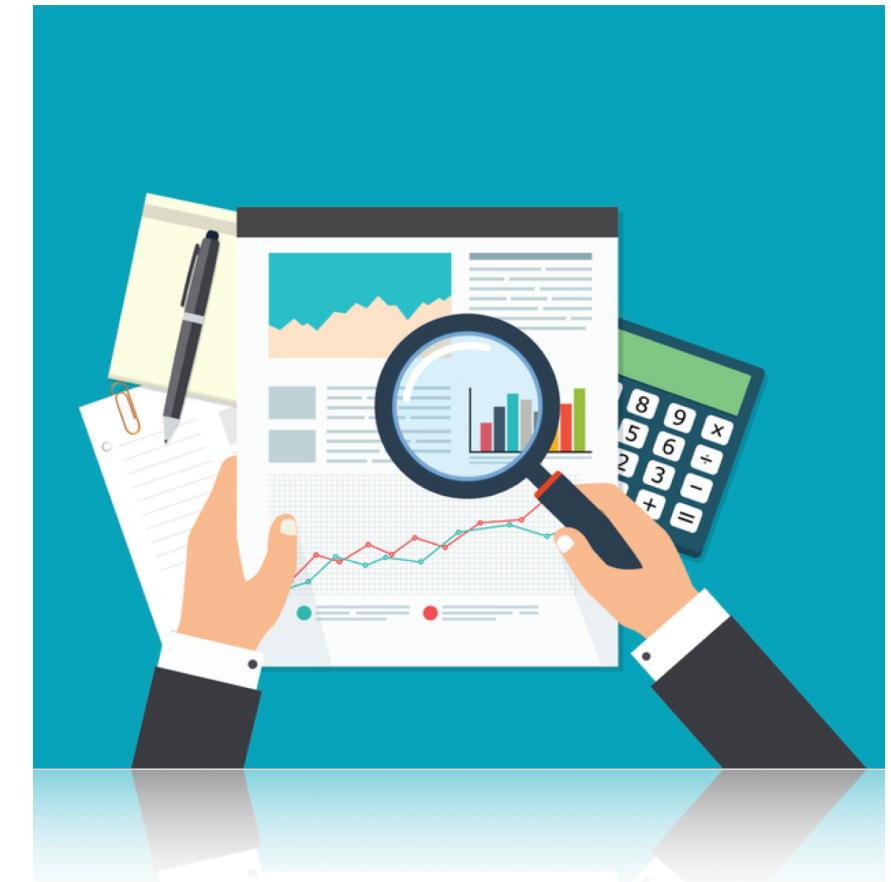
<https://www.corporationwiki.com>  
<http://www.corpwatch.org>  
<https://www.crunchbase.com>  
<https://www.dnb.com>  
<https://www.euromonitor.com>  
<https://global.factiva.com>  
<https://www.guidestar.org>  
<https://www.infobel.com>  
<https://corporation.directory>  
<https://corp.owler.com>  
<https://www.plunkettresearch.com>



# Business Information

Corporation Wiki  
CorpWatch  
Crunchbase  
Dun & Bradstreet  
Euromonitor  
Factiva  
GuideStar  
Infobel  
National US Corp Dir.  
Owler  
Plunkett Research

<https://www.corporationwiki.com>  
<http://www.corpwatch.org>  
<https://www.crunchbase.com>  
<https://www.dnb.com>  
<https://www.euromonitor.com>  
<https://global.factiva.com>  
<https://www.guidestar.org>  
<https://www.infobel.com>  
<https://corporation.directory>  
<https://corp.owler.com>  
<https://www.plunkettresearch.com>



# OSINT services

Email address OSINT service	URL	Main output
<i>Hunter</i>	hunter.io	Validity and availability
<i>Have I Been Pwned</i>	haveibeenpwned.com	Appearance in public data breaches
<i>Pipl</i>	pipl.com	Personal information about the owner

Username OSINT service	URL	Main output
<i>KnowEm</i>	knowem.com	
<i>Name Chk</i>	namechk.com	Presence in social networks, domains and online communities
<i>Name Checkr</i>	namecheckr.com	
<i>User Search</i>	usersearch.org	
<i>NameVine</i>	namevine.com	Suggestions of alternative similar usernames
<i>Lullar</i>	com.lullar.com	Availability in social networks

# OSINT services

Real name OSINT service	URL	Main output
<i>Pipl</i>	pipl.com	Personal information
<i>That's Them</i>	thatsthem.com	
<i>Spokeo</i>	spokeo.com	
<i>Fast People Search</i>	fastpeoplesearch.com	Personal details, education, professional career, skills, locations, and relatives.
<i>Nuwber</i>	nuwber.com	
<i>Cubib</i>	cubib.com	
<i>Peek You</i>	peekyou.com	
<i>Yasni</i>	yasni.com	Social networks profiles
<i>Family Search</i>	familysearch.org	
<i>GENi</i>	geni.com	
<i>Family Tree Now</i>	familytreenow.com	Kinship information, relatives
<i>True People Search</i>	truepeoplesearch.com	

# OSINT services

Location OSINT service	URL	Main output
<i>Google Maps</i>	<a href="http://google.com/maps">google.com/maps</a>	Locations from GPS coordinates
<i>Wikimapia</i>	<a href="http://wikimapia.org">wikimapia.org</a>	
<i>Bing Maps</i>	<a href="http://bing.com/maps">bing.com/maps</a>	
<i>GPS Coordinates</i>	<a href="http://gps-coordinates.net">gps-coordinates.net</a>	GPS coordinates from location
<i>Historic Aerials</i>	<a href="http://historicaerials.com">historicaerials.com</a>	
<i>Terra Servers</i>	<a href="http://terraserver.com">terraserver.com</a>	
<i>Land Viewer</i>	<a href="http://eos.com">eos.com</a>	Historic images of the past

IP address OSINT service	URL	Main output
<i>IP Location</i>	<a href="http://iplocation.net">iplocation.net</a>	Location, domain and ISP
<i>ViewDNS</i>	<a href="http://viewdns.info">viewdns.info</a>	Technical network-based information
<i>That's Them</i>	<a href="http://thatsthem.com/reverse-ip-lookup">thatsthem.com/reverse-ip-lookup</a>	Individual or company information
<i>I Know What You Download</i>	<a href="http://iknowwhatyoudownload.com">iknowwhatyoudownload.com</a>	Torrent files

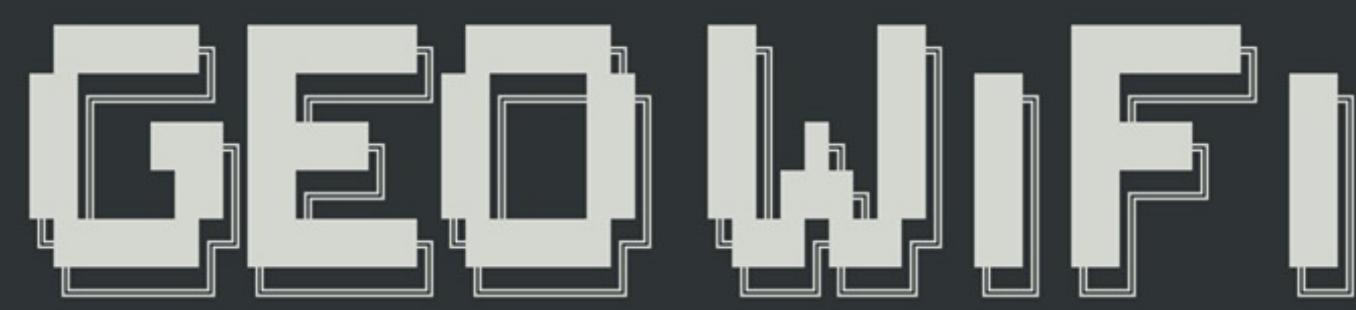
# OSINT services

Domain name OSINT service	URL	Main output
<i>DNS Trails</i>	<a href="https://securitytrails.com/dns-trails">securitytrails.com/dns-trails</a>	DNS records and related domains
<i>Whoisology</i>	<a href="https://whoisology.com">whoisology.com</a>	Personal or company information
<i>Wayback Machine</i>	<a href="https://web.archive.org/web">web.archive.org/web</a>	Backups of websites
<i>Visual Site Mapper</i>	<a href="https://visualsitemapper.com">visualsitemapper.com</a>	Map of subdomains
<i>Threat Crowd</i>	<a href="https://threatcrowd.org">threatcrowd.org</a>	
<i>Whois</i>	<a href="https://who.is">who.is</a>	Registration info and DNS records
<i>Alexa</i>	<a href="https://alexa.com">alexa.com</a>	Traffic statics
<i>SimilarWeb</i>	<a href="https://similarweb.com">similarweb.com</a>	
<i>FindSubdomains</i>	<a href="https://findsubdomains.com">findsubdomains.com</a>	Subdomains

# Main features

OSINT tool	Input				Output	Extensibility	Interface	Platform	Other feature
	Identity data	Network data	File data	Selectable data source					
<i>FOCA</i>	✗	Domain	File name, Folder	Google, Bing, DuckDuckGo	Identity info, Network info, File info	✗	Stand-alone program	Windows	Server discovery module
<i>Maltego</i>	Personal information, company, community	Domain	File URL	✗	Identity info, Network info, File info	Custom transforms	Stand-alone program	Linux, Windows, MAC	Location, Auto input/ output refeed, Results in oriented graph
<i>Metagoofil</i>	✗	Domain	File type	✗	Network info, File info	✗	Command line	Linux, Windows	Option to narrow results
<i>Recon-NG</i>	Personal information	Domain	✗	Several	Identity info, Network info, File info	✗	Command line	Linux	Location, Modules for discovery and exploitation
<i>Shodan</i>	Country, City, Keyword	Operating system, IP Address, Port, Host name	✗	✗	Network info	✗	Web interface	Online	Location, Webcam captures
<i>Spiderfoot</i>	Email, Real name, Phone Number	Domain, IP Address, Subnet, Host name	✗	Several	Network info	Custom modules	Web interface	Linux, Windows, MAC	Different types of scan, Results in oriented graph
<i>The Harvester</i>	Company	Domain, DNS server	✗	Several	Identity info, Network info	✗	Command line	Linux, Windows, MAC	Results in reports, Option to narrow files and results
<i>IntelTechniques</i>	Personal information, company, community	Domain, IP Address	File name, File type, File URL	Several	Identity info, Network info	✗	Web interface	Online	Location, Public records, OSINT virtual machine

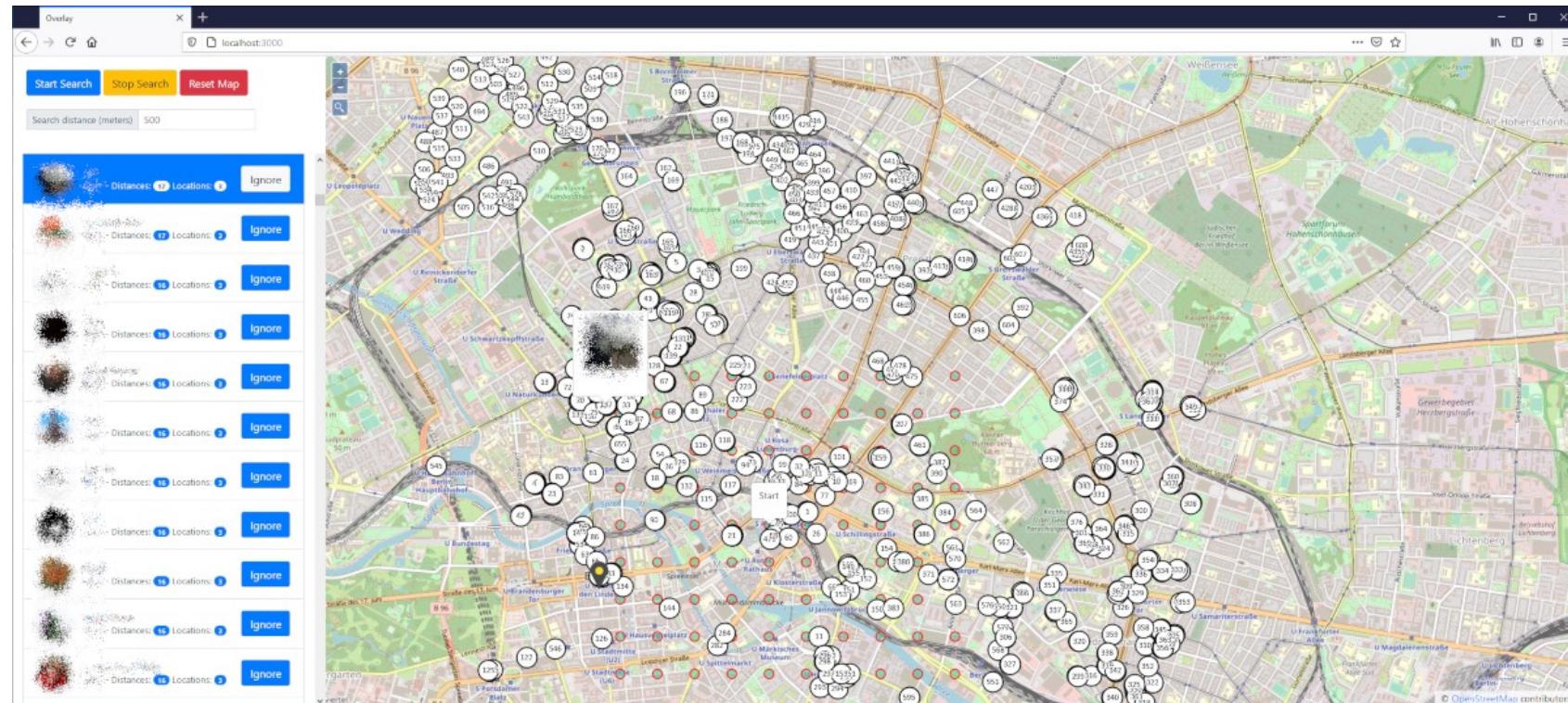
# Wifi geolocation data



by GONZO

```
----- MAC DATA -----  
[-] BSSID: A0:F3: [REDACTED] 90  
[-] Vendor: TP-LINK TECHNOLOGIES CO., LTD.  
[-] MAC type: MA-L  
----- LOCATION DATA -----  
[✗] Wigle results: not_found  
[✗] Apple results: not_found  
[✗] OpenWiFi results: 6 23499, 3 07328  
[✗] Milnikov results: not_found  
[!] Json output saved: results/1644237496_900801.json  
[!] Map output saved: results/1644237496_927158.html
```

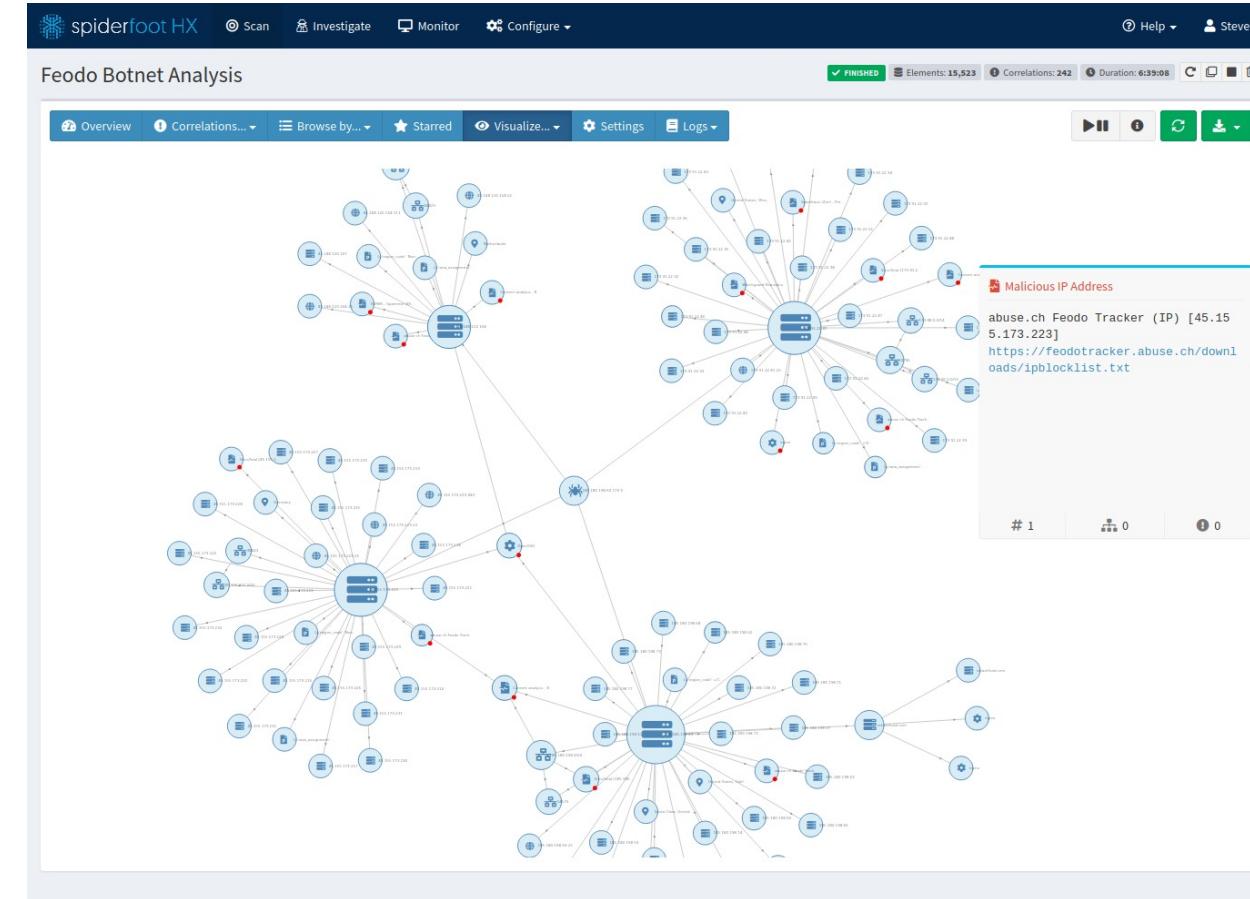
# Telegram nearby



# Digital images forensics



# OSINT without APIs



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